

 **AUTHENTIC COMMUNICATION COACHING TOOL**

Coaching Tool – Authentic Communication

The Reciprocal Teacher creates a climate that promotes Emotional FLOW. This is observed by behaviors and an attitude that focus first on what is “Perfect” or Good” about an individual or situation. **Download** from Smart2Smarter.com the Authentic Communication Handbook (Kivland).

Hijacked Mindset



FLOW Mindset

Sees Problems

Sees Possibilities

“The Glass Is Half-Empty”

“The Glass Is Half-Full”

Problem-Driven

Solution-Driven

Personal Win Only

Personal Win And Meaning

A Scarcity of Resources

An Abundance of Resources

Critical Thinking

Generative Thinking

Resistance

Energy

Incremental Advances

Unprecedented Breakthroughs

Token Promises

Full-of-Meaning Commitments

Using Others

Collaborating With Others

Transactions

Relations

Professionally-Directed

Self-Directed

Taught – As Admonitions

Learned – By Example